Affiliated Business Arrangement Disclosure Statement

To: _____ Date: _____

From: _____ Property: _____

This is to give you notice that Pickford Real Estate, Inc. and Pickford Realty, Ltd. both doing business as Berkshire Hathaway HomeServices California Properties (together, "Berkshire Hathaway HomeServices California Properties"), HomeServices Relocation, LLC, Prosperity Home Mortgage, LLC, Pickford Escrow Company, Inc., California Title Company, HomeServices Insurance, Inc. doing business as HomeServices Insurance Agency ("HomeServices Insurance Agency"), and Title Resources Guaranty Company ("TRG") are part of a family of companies (together, the "Affiliated Companies") owned by HomeServices of America, Inc. ("HSoA"), and each may refer to you the services of another. Berkshire Hathaway HomeServices California Properties, HomeServices Relocation, LLC, Prosperity Home Mortgage, LLC, Pickford Escrow Company, Inc., and HomeServices Insurance Agency, are each wholly owned either directly or indirectly by HSoA. California Title Company is owned 63.7% by Pickford Holdings LLC, a wholly-owned indirect subsidiary of HSoA. HomeServices Title Holdings, LLC, a wholly-owned subsidiary of HSoA, indirectly owns 11.3% of TRG. Because of these relationships, the referral of a customer (including you) by any of the Affiliated Companies to another may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

In addition, while Berkshire Hathaway HomeServices California Properties is not affiliated with MyNHD or American Home Shield, it does advertise MyNHD and American Home Shield for a fixed service fee.

Set forth below is the estimated charge or range of charges for each of the services listed. You are NOT required to use any of these service providers as a condition of the sale of the subject property or to obtain access to any settlement service.

THERE ARE FREQUENTLY OTHER SETTLEMENT SERVICE PROVIDERS AVAILABLE WITH SIMILAR SERVICES. YOU ARE FREE TO SHOP AROUND TO DETERMINE THAT YOU ARE RECEIVING THE BEST SERVICES AND THE BEST RATE FOR THESE SERVICES.

Service Provider	Service Provided	Charge or Range of Charges
HomeServices Relocation, LLC	Relocation Services	Fees paid by real estate broker
Prosperity Home Mortgage, LLC	Loan Origination and Application	$0 - $1,765 (2% of loan amount on some bond products)
	Appraisal	$450 - $2,100
	Third Party Fees	$58 - $575 (credit report, tax service, flood cert, technology, and/or MERS)
Pickford Escrow Company, Inc.	Sale Escrow Fees	$150 - $600 base fee per side (i.e., Buyer/Seller) plus $1.50-$3.00 per $1,000 of sales price per side with a $750 - $2,000 minimum (inclusive of base) per side. Base fee and minimum vary by region.
	Loan/Refinance Escrow Fees	$450 - $2,000 flat rate or variable rate of $1.00 per $1,000 of the loan amount
	Document Prep/Processing Fees	$200 -$1,200
	Loan Tie-In Fee	$150 - 1% of the loan amount
	Courier/Overnight/Wire/ Archive Fees	$95 - $750
California Title Company	Lender's Policy (may be provided by TRG)	For concurrent policies, $463 to $1,474 for up to $1M in coverage; $1,479 to $1,947 for between $1M and $2M in coverage; $1,952 to $2,472 for between $2M and $3M in coverage; for rates over $3M, cost is $2,472 plus $4.20 per $10k. Rate schedule is filed.
	Owner's Policy (may be provided by TRG)	$609 to $2,393 for up to $1M in coverage; $2,406 to $3,581 for between $1M and $2M in coverage; $3,587 to $4,211 for between $2M and $3M in coverage; for rates over $3M, cost is $4,211 plus $5.25 per $10k. Rate schedule is filed. 110% of the rate for an ALTA Homeowner's Policy.
	Endorsement Fees	$0-$1,000 depending upon type and number
	Sub-Escrow Fee for Resale Transactions	$125
	Sub-Escrow Fee for Refinance Transactions, if applicable	$75
	Wire and Express Courier Fees	$15 (wire) and $20 (express courier)
HomeServices Insurance Agency*	Homeowner's Insurance	$150 - $10,000 plus per year; charges may vary based on coverage requested and other factors including multi-unit properties. Flood Insurance is not included in this estimate but may be available for an additional fee and may be lender required

[continued on following page]

Service Provider	Service Provided	Charge or Range of Charges
MyNHD	Natural Hazard Disclosures	$69 - $95 per property
American Home Shield	Home Warranty	$240 - $4,188, depending on property and coverage options

ACKNOWLEDGEMENT: I/we have read this disclosure form and understand that the Affiliated Companies may refer me/us to purchase the above-described settlement service(s) from one another and that any such referrals may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

_____

Buyer Signature (Date)

Printed Name: _____

_____

Buyer Signature (Date)

Printed Name: _____

_____

Seller Signature (Date)

Printed Name: _____

_____

Seller Signature (Date)

Printed Name: _____

* In some cases, your insurance policy may instead be issued by another of HomeServices Insurance, Inc.'s trade names, which include: Edina Realty Insurance Agency, HomeServices Insurance Agency, InsuranceSouth, Long & Foster Insurance Agency, ReeceNichols Insurance and Trident Insurance Agency.