The New York Community Trust

President









PBR EXECUTIVESEARCH

ORGANIZATION:	**The New York Community Trust (The Trust)**
POSITION:	President
REPORTS TO:	Board of Directors
LOCATION:	New York, NY; hybrid (4 days/week in-office)
INFORMATION:	thenytrust.org
TO APPLY:	Please submit an interest form, uploading documents with title format "Last Name First Name – Letter (or Resume)," and complete the Voluntary Self Identification form. This will assist us in improving our hiring practices and ensuring equal opportunities. Participation is voluntary and will not affect your candidacy in any way.
QUESTIONS:	Please contact TheTrustPresident@pbrsearch.com.

THE OPPORTUNITY

The New York Community Trust is seeking an exceptional leader to shape the next chapter of one of the nation's most influential community foundations.

With more than $4 billion in assets, a century of philanthropic leadership, and deep relationships across New York's civic, business, and nonprofit communities, The Trust has extraordinary resources to advance meaningful change. Its next President will have the opportunity to build on this legacy while bringing fresh vision, ambition, and energy to an institution poised for even greater impact.

The Trust is New York's largest community foundation, serving New York City, Long Island, and Westchester. It connects the generosity of New Yorkers with the expertise of nonprofit and community leaders to address the region's most pressing challenges and create lasting philanthropic legacies. In 2025, The Trust awarded more than 11,000 grants totaling $233 million across 16 program areas. Over the past decade, its grantmaking has exceeded $2 billion.

From pioneering the donor-advised fund to supporting the creation of the High Line and responding to some of New York's most urgent crises, The Trust has long been at the forefront of philanthropic innovation. Today, it combines competitive grantmaking, donor-advised and legacy funds, and collaborative philanthropy to improve lives across the region and beyond.

The next President will lead The Trust at a pivotal moment for philanthropy, when changing donor expectations, growing community needs, and an evolving civic landscape create both challenges and opportunities. The mandate is ambitious: strengthen The Trust as an integrated institution, expand its philanthropic resources, deepen its civic influence, and position it to make an even greater difference in the decades ahead.

THE MANDATE

The President will lead a talented staff of approximately 70 across three regional offices, working in close partnership with the Board of Directors.

The role will be defined by four focus areas:

- **Set a bold vision and unite the institution around it.** Articulate a compelling direction for The Trust's future, integrating its grantmaking expertise, donor services, and regional presence into a cohesive strategy. Translate that vision into clear priorities, measurable goals, and organizational practices that strengthen effectiveness and impact.
- **Expand The Trust's philanthropic reach and resources.** Champion The Trust's distinctive value to donors and communities. Working with the Chief Philanthropic Officer and development team, build relationships with individuals, families, and professional advisors, personally securing commitments to establish donor-advised funds and planned gifts that increase The Trust's capacity for impact.
- **Elevate The Trust's influence as a civic and philanthropic leader.** Serve as a visible, persuasive ambassador for The Trust, strengthening relationships with nonprofit, government, financial, and philanthropic leaders. Leverage The Trust's resources, expertise, and convening power to advance solutions to the region's most pressing challenges.
- **Build a high-performing, collaborative organization.** Inspire and develop a strong senior leadership team, and foster a culture of collaboration and accountability. Ensure that The Trust's financial, operational, and technological infrastructure supports its ambitions, and provide active oversight throughout the current technology transformation. Lead organizational change with clarity and purpose, while maintaining sound financial stewardship and a strong, transparent partnership with the Board.

THE IDEAL CANDIDATE

The Trust seeks a visionary yet pragmatic executive who combines strategic ambition with the judgment, relationships, and management skills to deliver results. The successful candidate will bring:

- Significant executive leadership experience in a mission-driven organization of comparable complexity, with a demonstrated ability to set direction, lead change, and achieve measurable results.
- Deep knowledge of New York City, strong relationships across its nonprofit, public, philanthropic, and business communities, and familiarity with the broader regional and statewide landscape.
- Substantive personal or professional experience with philanthropy and philanthropists, and the ability to engage and inspire donors, partners, and civic leaders.
- Strong business and financial acumen, with the ability to align strategy, resources, and organizational performance – and the judgment to know where technology can accelerate all three.
- Exceptional communication and relationship-building skills, sound judgment, decisiveness, and the ability to inspire confidence and bring people together around a shared vision.
- A deep commitment to and understanding of The Trust's mission, and the people and communities of New York City, Long Island, and Westchester.
- Experience personally securing significant philanthropic commitments is highly valued.

COMPENSATION

- Anticipated salary is $900K – $950K; compensation for the finalist selected for this role will be set based on a variety of factors, including but not limited to budgetary considerations, qualifications, experience, and track record of success. This hiring range represents The Trust's good faith and reasonable estimate of the range of possible compensation at the time of posting.
- Comprehensive benefits package, including a defined benefit pension plan, 8% 403(b) contribution, subsidized medical coverage, generous paid time off, paid bonding leave, Public Service Loan Forgiveness (PSLF) Program, matching gift program, and more

The Trust is an Equal Opportunity Employer and does not discriminate on any basis protected by federal, state, or New York City law. The Trust is proud of its inclusive culture and welcomes employees of diverse backgrounds to consider applying to The Trust. The Trust provides reasonable accommodations for qualified individuals with disabilities and for pregnancy, childbirth, or related medical conditions, in accordance with applicable law.

All hires must verify identity and eligibility to work in the United States and complete the required employment eligibility verification.